FABIAN C. HARRIS,

Address: Columbia, Maryland 21044
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Business Enterprise Architect

Fabian is a strategic, critical, and accurate thinker with a nonlinear orientation. He fortifies the reengineering process to ensure predictable results and outcomes. He is astute, innovative, and a creative, results-oriented professional turnaround specialist, and his expertise in implementing effective and innovative marketing and business process solutions rivals none, especially with his new friends collaborating and developing Power Partnerships with Conscious Capital.

He has honed his skills from over 25 years of progressive marketing, strategy, capital generation, business modeling, relational capital, developing distribution channels & markets, product/service development, streamlining processes, procedures & systems, and developing the company brand, mission & implementation plan executions. Fabian has led missions on behalf of the Armed Forces and all its Veterans to be honored and restored.

Fabian specializes in return on asset velocity and leveraging business and relationship capital with joint ventures, strategic alliances, and partnerships. Fabian understands the number of impact points, nuances, and leverage elements that serve as bridges that enhance positive decisions, commitments, and outcomes or destroy them. He strongly believes in "Leadership at the Speed of Trust."

He is proficient with business enterprise systems and optimizes the highest and 'Best Practices' of human & material capital. He has worked with faraway teams such as Australia, London, Chili, Bosnia, and Africa. He has spawned hundreds of profit centers, collaborated while assessing changing market factors, trends, and technologies, and has created capital reallocation plans, supply chain analysis, financial models, and performance metrics.

He is a trusted advisor for merger & acquisition strategists, and his consultancy practice has rave reviews. He has marshaled human resource planning, strategy deployment & execution, quality management & assurance, business analysis, and advisory services. Fabian is an expert in corporate entity structures, foresight planning, strategic planning, wealth creation, management, budgeting, employee manuals/procedures, competitor analysis, tax planning, and profit improvements. He reduces costs while he multiplies earnings.

He has mastered cash flow planning, sweat equity conversions, credit lines & loans, Investment funding, enterprise management, and implementation methodologies (Waterfall, Agile, SCRUM, JAD/RAD). He possesses a solid ability to direct and lead teams in the following areas: Corporate Structure Design, Corporate Intelligence, Business Process Modeling/Evaluations, Revenue Modeling, Systems Analysis, and Takeover Strategies. Fabian implements strong and sustainable holistic business ecosystems.

PROFESSIONAL EXPERIENCE

Performance Management Modeling	Best Practices Operational Improvement	Growth/Change Management
Acquisition/Merger Advisor	Global Strategies for World Markets	Business Process Re-Engineering
Enterprise Architecture & Human Potentials	Legal, Tax & Strategic Control & Risk Management Systems	Marketing, Media, Sales Technology
Market Improvement Turnaround Specialist	Innovation & Sustainability Toolkits	Investment Banking

PROFESSIONAL EXPERIENCE

NATIONAL DIVERSIFIED FUNDING CORP.

Regional Dir. /Private Equity   April 2013–Present

- Worked with Senior Management and Business Owners to acquire and merge companies. Developed Enterprise Data Strategy to help ensure Business goals were tightly aligned with IT investments and integration milestones.
- Created Data Strategy Blueprints, highlighting Top Priorities, Major Stakeholders, and Major Issues/Risks and managed Data Blueprint changes/updates.

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- Owners architectural design team in creating Oracle database for enterprise optimization, mapped data from numerous source systems to target systems regarding profits, productivity, scalability and risk control.
- Established Performance Improvement Metrics for management, operational, change, market, and net income.
- Gathered Requirements from relevant stakeholders, performed data analysis, identified data patterns, and created a data dictionary capturing metadata for entities and attributes.
- Worked with owner teams to define Capacity Plan, Storage Parameters, Backup & Recovery Plan, User Roles & Privileges, Memory Structures, Security, and Disaster Recovery.

Highlights:
- Liaised with senior management, technical stakeholders from numerous companies, and senior architects to define technical requirements, define scope, and Work Breakdown Structure (WBS)
- Worked with senior management to create technology strategy documents, SWOT analysis, and related technology roadmaps.
- Managed off-shore teams and developed technical design documents, communication plans, quality assurance plans, and procurement policies.

BLACK RHINO FINANCIAL GROUP, INC. Park Ridge, IL

Technical Staff Lead, IT Governance and Portfolio Director   April 2010–April 2013

- Supported IT investments with business and technology goals by developing and implementing an IT architecture governance process to manage IT better resources.
- Presided over the Architectural Review Board (ARB), in charge of reviewing and approving all new technologies and corporate initiatives. Ensuring that major daily projects were completed within architectural guidelines, architecture principles, standards, and overall targeted end state and business and technical domain blueprints.
- Created and managed multiple SharePoint Sites to manage internal documents, including content types and workflows, document libraries, analytics of document usage, document versioning, content approval, and check-out controls. Created forms and maintained calendars in SharePoint.
- Illustrated the value and effectiveness of the architecture governance, along with delivery processes and practices that were easily understood by all stakeholders using the developed architecture and planning measurement program with refined metrics.
- Monitored and published metrics and voting results of technical and business stakeholders by forming multiple collaborative SharePoint sites.

Highlights:
- Played a lead role in achieving over $300K annual savings by identifying and decommissioning redundant and low-value assets through IBM Rational System Architect.
- Streamlined effort involving sunset legacy systems and misaligned technology in establishing a strategy and transition/migration plan, which reduced the complexity and increased clarity of IT resources and assets.
- Achieved business goals through administration of architectural technology transition from current state to future state in the perspective of external drivers, such as regulatory, association, strategic vendors, and competitors.

PROFESSIONAL SERVICES AGGREGATION, INC.

Data Architect/Project Manager   April 2007–April 2010

- Lead the design team in creating an Oracle RDBMS. Mapped legacy system to new DB Design.
- Implemented Database design standards, naming conventions, applied 3rd Normal Form rules.
- Utilized ER/Studio in creating logical & physical data models, tables (super & subtypes), columns, primary & foreign keys, views, constraints, indexes and other database objects. Reversed Engineered legacy systems.
- Applied best management practices in handling the entire systems development life cycle (SDLC), including requirements and analysis, design, development, testing, integration, application, and maintenance.
- Rendered assistance to the attainment of project goals by completing essential strategic, leadership, professional, operational, planning, analytical, and administrative duties.
- Organized and observed all project activities, from supervision of personnel, schedule, cost, and scope to implementation.

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- Examined and approved high-level and detailed solution architect packages (SAP) by leading the Solution Review team.

Highlights:
- Verified that SDLC processes and project artifacts underwent the required reviews and approvals by closely monitoring the project's overall progress.
- Decreased risk through accurate identification, close observation, and resolution of issues to adjust and maintain alignment with the project plan as necessary

CSB CONSULTING, INC. MATTESON, IL

Contractor, US Department of Homeland Security   April 2004–April 2007
BI Data Modeler/Architect, Immigration & Customs Enforcement and Alcohol, Tobacco Tax & Trade Bureau

- Directly supervised the design team in creating a data warehouse that combined multiple source systems, encompassing the Immigration Customs and Enforcement (ICE) and the Alcohol, Tobacco Tax, and Trade Bureau for the Department of Homeland Security.
- Capitalized on technical expertise in designing, developing, documenting, and implementing data models for enterprise-wide relational database applications and data warehouses to support strategic business decisions focused on assuring data integrity and access between significant applications.
- Functioned as the primary focal point for resolving data model design problems; analyzed data model requirements from functional specifications; and coordinated data models, dictionaries, and other database documentation across multiple enterprise applications.
- Transformed OLTP Databases to an OLAP Data Warehouse: Created relational data models, star schemas, and dimension models to support OLTP and OLAP systems.
- Improved management decision and analytic capabilities by merging, scrubbing/cleaning, and aggregating data into organized data subject areas.

Highlights:
- Eliminated superfluous data by mapping source systems from the ICE and the Alcohol and Tobacco Tax and Trade Bureau into a single Data Warehouse and Data Marts.
- Supported the decision-making process while assuring the integrity of data, software, and applications through innovative creation of plans for collection methods, data cleansing, and normalization of enterprise quantitative and qualitative data.

JW Holding Group & Assoc., Inc.,
Operation Bosnian Troop Feeding

Sr. VP

- Created conceptual, logical and physical data models utilizing Computer knowledge to redesign the legacy system of the military supply chain networks with real time accountability using state of the art tracking devices leveraging a small firm of $300,000 to flourish to over $50 million within two years.
- Created and managed Designer Repository, warehousing, JIT delivery, created Data Dictionary and managed tracked over $5 million dollars of foodstuffs per week.
- Accurately examined functional and technical requirements.
- Managed over 14,000 foodstuffs from hundreds of venders and enabled the family farmers to qualify their goods to meet military supply chain specs working with disabled veterans and elderly communities.
- Provided continuous leadership and guidance to database design throughout project full life cycle development of the Department of Procurement Services Subsistence Department.
- Won 'Small Business of the Year Award at 2nd Clinton Inauguration in behalf of the DOD improving opportunities for Veteran Businesses, Disabled Businesses, Family Farmers, small businesses and women owned businesses creating distribution channels that never existed before.
- Organized and coordinated project schedule to meet functional requirements; described detailed tasks to be completed including timeline for completion; and delegated tasks and assignments to team members.
- Utilized Oracle Designer in creating process models, functional hierarchy diagrams, data flow diagrams, entity relationship diagrams, and server model diagrams, as well as create-read-update-delete (CRUD) matrix diagrams.
- Employed proficiency in Designer forms and reports in creating end user applications.
- Supervised and mentored technical and nontechnical staff, including DBAs, programmers, developers, technical writers, and support staff.

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Highlights:
– Minimized client and contractor risks through identification of project critical success factors and development of operative strategies.
– Made major contributions in developing data migration strategy, user test plan, implementation plan, and maintenance plan.
– Gained recognition for assuming increasing responsibilities, including sizing data structures; managing users, back-up, and recovery; replicating and migrating data; and carrying out performance tuning and troubleshooting.
– Worked with senior management in writing Statements of Work (SOW) used to identify new business opportunities within the Department of Defense.

EARLIER EXPERIENCE

Distribution Manager ▪ LOGISTICS Supply Chain

Production Manager ▪ PRODUCT DEVELOPMENT

Trusted Advisor ▪ Veteran NON PROFIT ORG.

***Logistics Supervisor *Urban Bus Driver *Disabled Paratransit Provider**

Working Knowledge ▪ 46 INDUSTRIES

EDUCATION

Bachelor of Arts & Sciences Finance Political Economy minor Industrial Engineering
NORTHWESTERN UNIVERSITY   Evanston, IL
Academic Scholarship Award   *Deans Lists Academic Awards*
Campion Jesuit Preparatory College   Prairie du Chien, Wisc.

PROFESSIONAL TRAINING

Abraham Mentorship Academy, Bizar Financing Mergers/Acquisitions, Certified Business Strategist (CBS), TOGAF 8 Certification, PMP, SCRUM/Agile, Personality Styles in the Workplace, Oracle Designer 2000, Oracle Developer 2000, SQL and PL/SQL, Oracle DBA, Java Scrip, SharePoint, Acquisition & Mergers, Marketing Technology, Negotiation Certifications, Public Speaking, New Media Communications, Advertising & Sales

TECHNICAL SKILLS

Operating System	Windows 95/98/NT/2000/XP/7, Linux
Software Methodologies	SDLC, Rapid Application Development (RAD), Joint Application Development (JAD), ER Logical and Physical Database Design, Data Warehouse Design
Project Management	Waterfall Methodology, Agile SCRUM
Enterprise Architecture Framework	Zachman Framework, TOGAF
MS Office Suite	MS Project, MS Word, MS Excel, PowerPoint, MS Visio, MS SharePoint
Others	ERwin, ER Studio, TOAD, Oracle Designer/Developer 2000, Oracle Discoverer, Infomatica PowerCenter, Eclipse, SharePoint, IBM Telelogic System Architect, Business Process Management, Modeling, Analysis and Design, SQL, Java Script, PHP, HTML

PROFESSIONAL AFFILIATIONS

Project Management Institute	Oracle Users Group	SharePoint Users Group
RTW Veteran Center	Veteran Shelter & Education Project	Disabled Veterans Prog.
Children Defense Fund	Washington D. C.	Children Advocacy

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Here is a sample of some of the toolkits Fabian has co-created and developed:

Balanced Scorecard Toolkit	Pricing Strategy Toolkit
Business Case Development Toolkit	Problem Solving Toolkit
Business Model Design Toolkit	Product Launch Strategy Toolkit
Business Plan Development Toolkit	Project Management Toolkit
Change Management Toolkit	Product Strategy Toolkit
Communications Strategy Toolkit	Process Improvement Toolkit
Cost Reduction Assessment Toolkit	Proposal Writing & Development Toolkit
Financial Analysis Toolkit	Quality Management & Assurance Toolkit
Financial Modeling Toolkit	Retail Strategy Toolkit
Focus Interviewing Toolkit	Strategy Deployment & Execution Toolkit
Growth Strategy Toolkit	Strategy Development Toolkit
Human Resources Toolkit	Six Sigma Project Toolkit
Innovation Management Toolkit	Strategic Planning Toolkit
Lean Management/Enterprise Toolkit	Strategic Sourcing Toolkit
M&A (Mergers & Acquisitions) Toolkit	Supply Chain Analysis Toolkit
Marketing Plan Development Toolkit	Valuation Toolkit
Meeting Facilitation/Management Toolkit	Value Chain Analysis Toolkit
Performance Management Toolkit	Visual Workplace Toolkit
PMI (Post-merger Integration) Toolkit	Workplace Productivity Toolkit
Presentation Development Toolkit	